Universal Discount Schedule

Title	Price	Case Qty
Day Trips with a Splash: The Swimming Holes of California ISBN 0-9657686-4-3	$18.95	38
Day Trips with a Splash: Swimming Holes of the Southwest ISBN 0-9657686-2-7	$18.95	46
Day Trips with a Splash: Northeastern Swimming Holes ISBN 0-9657686-1-9	$18.95	36
Day Trips with a Splash: Southeastern Swimming Holes ISBN 0-9657686-1-9	$18.95	TBA

Order	Discount
1 Book	0 %
2 to 4 Books	20 %
5 to 19 Books	40 %
20 to Case Quantity	55 %

Credit Terms

Orders of fewer than 20 books are due and payable 30 days from the first of the month folllowing the date of the invoice. Orders of 20 or more books are due in 60 days, with a additional discount of 1% is offered for payment postmarked within 30 days of the date of the invoice.
Customer pays freight in.

Consignment Sales

Discount on consignment is 55%. Distributor provides monthly sales report, the balance of which is due 90 days from the first of the month following the date of the report. Minimum order 20 books. A discount of 1% is offered for payment postmarked within 60 days of the date of the invoice.

- Publisher pays freight both ways on consignment only.
- All delinquent accounts will be charged interest of 1% per month
- All discounts are forfeit on accounts 90 days past due
- Returns are honored one year after the invoice on books in resaleable condition.
- All other applicable book industry standards apply regarding shipping, warehousing, returns, payment collection and copyright.

Purchase Orders To :

R&L Warehouse Distribution
1490 66th St.
Emeryville, Ca. 94608
(510) 547-3611 (voice)
(510) 547-5436 (fax)
orders@warehousedistribution.com

Returns To :

R&L Warehouse Distribution
751 Eubanks Drive
Vacaville, Ca. 95688-9470
(707) 447-0783 (voice)
(707) 447-3758 (fax)

Payments To :

Running Water Publications
5694 Mission Center Rd. #170
San Diego, Ca. 92108
Tel/Fax (619) 839-3973
sales@running-water.com